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**42nd ANNUAL  
UNITED STATES  
SAILBOAT SHOW**

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**EXHIBITOR SERVICE KIT  
FOR OCTOBER 6-10, 2011  
(VENDOR SET-UP OCTOBER 4 & 5, 2011)**

**SERVICES PROVIDED BY:**

**NASH EVENTS**

**MAILING ADDRESS: 2444 SOLOMONS ISLAND RD SUITE 210  
ANNAPOLIS, MD 21401**

HOURS: 8:00 A.M. TILL 5:00 P.M. MONDAY THRU FRIDAY EST

MARK NASH PHONE NUMBER: 443-926-2579

RANDY LOZZI PHONE NUMBER: 410-254-3074

E-MAIL: [nashevents1@gmail.com](mailto:nashevents1@gmail.com)

FAX: 410-573-9069

**WAREHOUSE ADDRESS: 1020 BATAVIA FARM ROAD  
BALTIMORE, MARYLAND 21237**

**DELIVERY HOURS: 9:00 A.M. TILL 4:00 P.M. MONDAY THRU FRIDAY EST  
STARTING SEPTEMBER 7, 2011 THROUGH SEPTEMBER 30, 2011**

**ADVANCE ORDER CUT OFF DATE:  
TUESDAY SEPTEMBER 27, 2011**

# 42ND ANNUAL UNITED STATES SAILBOAT SHOW

ANNAPOLIS CITY DOCK  
ANNAPOLIS, MARYLAND  
OCTOBER 6-10, 2011

(EXHIBITOR SET UP OCTOBER 4 & 5, 2011)

SHIPPING STARTS ON SEPTEMBER 7, 2011  
ENDS ON SEPTEMBER 30, 2011

ADVANCE ORDER CUT-OFF DATE SEPTEMBER 27, 2011

**DEAR EXHIBITOR:**

NASH EVENTS IS PLEASED TO BE THE GENERAL CONTRACTOR FOR THE UPCOMING UNITED STATES SAILBOAT SHOW IN ANNAPOLIS MARYLAND.

AS THE GENERAL CONTRACTOR FOR THIS SHOW, WE HAVE COORDINATED THE NECESSARY SERVICES YOU MAY NEED. ENCLOSED ARE ORDER FORMS FOR MATERIALS AND SERVICES THAT MAY BE REQUIRED. BY RETURNING THE COMPLETED FORMS WITH PAYMENT PRIOR TO THE CUT-OFF DATE, ALL EQUIPMENT WILL BE INSTALLED IN YOUR BOOTH PRIOR TO YOUR ARRIVAL. PLEASE FORWARD THIS SERVICE KIT TO THE PERSON YOU HAVE APPOINTED TO BE IN CHARGE.

**ASSISTANCE IN PLANNING...** PLEASE REVIEW YOUR EXHIBIT NEEDS AS THEY ARE RELEVANT TO SERVICES OFFERED IN THE ENCLOSED FORMS. IF YOU REQUIRE ASSISTANCE IN PLANNING YOUR EXHIBIT, PLEASE CONTACT OUR OFFICE: WE WILL BE HAPPY TO HELP YOU UTILIZE OUR RENTALS AND SERVICES, TO MAKE YOUR BOOTH BOTH FUNCTIONAL AND A SHARP LOOKING WORKSPACE.

**PLEASE NOTE:** ALL FORMS ARE TO BE RETURNED TO THE ADDRESS SPECIFIED ON THEM.

**CARPETING:** REMEMBER YOUR BOOTH IS NOT CARPETED. CARPETING IS HIGHLY RECOMMENDED. PLEASE REFER TO YOUR CARPET ORDER FORM FOR MORE DETAILS.

**FOR INBOUND AND OUTBOUND SHIPPING PLEASE SEE APPROPERATE FORMS.**

# **EXHIBITING TIPS**

(CUT OFF DATE SEPTEMBER 27, 2011)

**SAVE TIME AND MONEY!!!** PLACE YOUR ORDERS IN ADVANCE! BY PLACING YOUR ORDERS BY THE CUT OFF DATE YOU WILL BENEFIT FROM DISCOUNT PRICING. HOWEVER, PAYMENT IN FULL MUST ACCOMPANY YOUR ORDER. ORDERS RECEIVED WITHOUT PAYMENT WILL NOT BE PROCESSED; ADDITIONAL ORDERS PLACED AFTER THE CUT OFF DATE WILL BE CHARGED AT FLOOR PRICE. ORDERS PLACED AT SHOW WILL BE C.O.D., CREDIT CARD, COMPANY CHECK OR CASH.

**IMPORTANT:** THE SHOW FACILITY HAS NO PROVISIONS FOR STORING & RECEIVING FREIGHT. WE HAVE INCLUDED ALL NECESSARY INFORMATION TO ASSIST YOU IN THE EVENT YOU ARE SHIPPING MATERIALS TO THE SHOW. THE CUT-OFF-DATE FOR RECEIVING FREIGHT AT OUR WAREHOUSE, WITHOUT INCURRING ADDITIONAL COSTS, IS SEPTEMBER 27<sup>TH</sup>. ANY OPEN INVOICES MUST BE PAID AT THE SERVICE DESK PRIOR TO THE OPENING OF THE SHOW.

**QUESTIONS AND/OR ADJUSTMENTS:** SHOULD YOU NOTICE ANY DISCREPANCY IN THE ITEMS ORDERED AND THE ITEMS RECEIVED OR HAVE ANY CONCERNS, PLEASE REPORT TO THE NASH EVENTS SERVICE DESK AT THE SHOW IMMEDIATELY UPON NOTING THEM. YOUR CONCERNS WILL BE RESOLVED AND/OR ANY VALID ADJUSTMENTS TO YOUR ACCOUNT WILL BE MADE AT THAT TIME. CREDITS AND ADJUSTMENTS WILL NOT BE MADE BASED ON SUCH INFORMATION RECEIVED AFTER POST-SHOW INVOICING.

WE LOOK FORWARD TO BEING OF SERVICE TO YOU, AND IF ANY ADDITIONAL INFORMATION IS NEEDED YOU CAN CONTACT US AT 443-926-2579 MARK NASH OR RANDY LOZZI 410-254-3074.

SINCERELY,  
MARK NASH

**AND THANKS FROM ALL OF US AT**  
**NASH EVENTS**

NASH EVENTS  
 2444 SOLOMONS ISLAND RD SUITE 210  
 ANNAPOLIS, MD 21401  
 MARK NASH PHONE: 443-926-2579  
 RANDY LOZZI PHONE: 410-254-3074  
 E-MAIL: nashevents1@gmail.com  
 FAX: 410-573-9069

# METHOD OF PAYMENT FORM

THIS FORM MUST ACCOMPANY ALL ORDER FORMS

**(CUT OFF DATE FOR ADVANCE ORDERS IS SEPTEMBER 27, 2011)**

IF YOU ARE GOING TO USE NASH EVENTS SERVICES, THIS FORM MUST BE FILLED OUT AND RETURNED WITH YOUR ORDER. ANY ORDER RECEIVED WITHOUT THIS FORM WILL NOT BE PROCESSED. THIS FORM CAN EITHER BE FAXED OR E-MAILED TO THE ABOVE ADDRESS

**PLEASE INDICATE THE METHOD OF PAYMENT.**

<input type="checkbox"/>	CASH
<input type="checkbox"/>	COMPANY CHECK ** PLEASE MAKE CHECK(S) PAYABLE TO NASH EVENTS.
<input type="checkbox"/>	INVOICE ** ** PLEASE NOTE: ALL INVOICES ARE SUBJECT TO A 15% SURCHARGE AND ARE DUE UPON RECEIPT.
<input type="checkbox"/>	FOR YOUR CONVENIENCE THIS SECTION IS FOR THE USE OF CREDIT CARD USERS. FILLING OUT THIS FORM YOU ARE GIVING NASH EVENTS AUTHORITY TO CHARGE YOUR CARD FOR THE AMOUNT ON THE ORDER RECAP FORM IN THIS SERVICE KIT. THESE CHARGES MAY INCLUDE LABOR OR MATERIAL HANDLING. PLEASE COMPLETE THE FOLLOWING FORM.

FULL PAYMENT MUST BE RECEIVED BEFORE THE CUT OFF DATE, OR YOU WILL BE  
**CHARGED** FLOOR PRICES.  
**CREDIT CARD TYPE: PLEASE CHECK**

<input type="checkbox"/>	AMERICAN EXPRESS EXP. DATE: ____/____
<input type="checkbox"/>	VISA ACCOUNT # _____
<input type="checkbox"/>	MASTERCARD NAME ON CARD _____
<input type="checkbox"/>	SIGNATURE _____
3 OR 4 DIGIT CODE ON BACK:	

COMPANY NAME:	BOOTH # :
BILLING ADDRESS:	
CITY :	STATE: ZIP CODE:
PHONE:	FAX # :
E-MAIL:	

WE HAVE READ, UNDERSTAND AND AGREE TO ALL THE TERMS DESCRIBED ABOVE.

SIGNATURE: \_\_\_\_\_

NASH EVENTS  
 2444 SOLOMONS ISLAND ROAD SUITE 210  
 ANNAPOLIS, MD 21401  
 FAX: 410-573-9069  
 EMAIL: NASHEVENTS1@GMAIL.COM

## FURNITURE RENTAL ORDER FORM

FOR THE BEST LOOKING EXHIBIT BOOTH

**CUT OFF DATE IS SEPTEMBER 27, 2011 FOR ADVANCE PRICING**

PRICING				PRICING				
SEATING				30" HIGH TABLES				
QTY	ITEM	ADVANCE	FLOOR	QTY	ITEM	ADVANCE	FLOOR	COLOR
	FOLDING CHAIR	\$22.00	\$26.00		2'X4' UNDRAPED	\$28.00	\$33.00	N/A
	DELUXE ARM CHAIR	\$33.00	\$40.00		2'X6' UNDRAPED	\$33.00	\$41.00	N/A
	CHROME STOOL	\$50.00	\$61.00		2'X8' UNDRAPED	\$39.00	\$44.00	N/A
MISCELLANEOUS					2'X4' DRAPED	\$73.00	\$88.00	
	WASTEBASKET	\$12.00	\$16.00		2'X6' DRAPED	\$88.00	\$102.00	
	EASEL	\$15.00	\$18.00		2'X8' DRAPED	\$99.00	\$115.00	
	4'x8' POSTERBOARDS	\$65.00	\$74.00	42" HIGH TABLES				
	12"HX10"WX4'L RISER	\$22.00	\$28.00		2'X4' UNDRAPED	\$43.00	\$52.00	N/A
	12"HX10"WX6"L RISER	\$29.00	\$33.00		2'X6' UNDRAPED	\$51.00	\$59.00	N/A
	BAG STAND	\$28.00	\$35.00		2'X8' UNDRAPED	\$53.00	\$60.00	N/A
	CHROME STANCHIONS	\$31.00	\$38.00		2'X4' DRAPED	\$83.00	\$108.00	
	RED VELOUR ROPE(PER FOOT)	\$3.00	\$4.50		2'X6' DRAPED	\$88.00	\$118.00	
AV EQUIPMENT					2'X8' DRAPED	\$102.00	\$128.00	
	20" FLATSCREEN TV	\$90.00	N/A	COLOR CHOICES: FOR SKIRTING: PLEASE CIRCLE GREEN BLACK RED BLUE WHITE				
	VCR/DVD COMBO	\$55.00	N/A					
	AV CART	\$25.00	N/A	PLEASE NOTE IF YOU DON'T CHOSE A COLOR YOU WILL BE GIVEN SHOW COLORS (BLUE)				
	SKIRTING FOR CART	\$10.00	N/A					

PLEASE FILL OUT THE FORM BELOW AND FAX IT TO: 410-443-926-2579

OR E-MAIL IT TO: NASHEVENTS1@GMAIL.COM

COMPANY NAME:	BOOTH #
CONTACT NAME:	PHONE #

TOTAL YOUR ORDER HERE:
SUBTOTAL:
6% MD.TAX:
TOTAL DUE:

**VERY IMPORTANT NOT ALL OF THE ITEMS ON THIS LIST MAY BE AVAILABLE ON THE  
DAY OF THE SHOW SO ORDER SOON**

FOR QUESTIONS CALL MARK 443-926-2579 OR RANDY LOZZI 410-254-3074  
M-F 8:00 A.M. TO 5:00 P.M. EASTERN TIME

FLORAL  
RENTALS  
OF ALL  
KINDS

RUBBER PLANTS  
TROPICAL PLANTS  
FLOWER ARRANGEMENTS  
HANGING PLANTS  
ARTIFICIAL PLANTS

CALL FOR COMPLETE  
DETAILS

410-254-3074 ASK FOR CAROL

ASK ABOUT OUR  
SPECIALTY ITEMS

NASH EVENTS  
2444 SOLOMONS ISLAND RD SUITE 210  
ANNAPOLIS, MD 21401  
FAX: 410-573-9069  
E-MAIL: nashevents1@gmail.com

## CARPET RENTAL HIGHLY RECOMMENDED

### BOOTHS ARE NOT CARPETED

REMEMBER TO RECEIVE YOUR ADVANCE DISCOUNT, ORDERS MUST  
BE IN BY THE CUT OFF DATE SEPTEMBER 27, 2011

QTY.	DESCRIPTION	ADVANCE	FLOOR	COLOR
	8' X 10' OR 10' X 10'	\$115.00	\$125.00	
	8' X 20' OR 10' X 20'	\$230.00	\$250.00	
FOR ALL OTHER SIZES PLEASE CALL FOR QUOTE				

CARPET COLOR CHOICES ARE:  
BLUE GREY RED

PLEASE NOTE: IF YOU DON'T CHOOSE A COLOR ONE WILL CHOSEN FOR YOU

COMPANY NAME:	
ADDRESS:	
CITY / STATE / ZIP:	
NAME:	
PHONE #	BOOTH#

ALSO: ALL COLORS MAY NOT BE AVAILABLE THE DAY OF THE SHOW SO MAKE  
YOUR CHOICE AS SOON AS POSSIBLE.

<b>TOTAL YOUR ORDER HERE</b>
CARPET:
6% MD TAX:
TOTAL DUE:

NASH EVENTS  
2444 SOLOMONS ISLAND RD SUITE 210  
ANNAPOLIS, MD 21401  
FAX: 410-573-9069  
E-MAIL: nashevents1@gmail.com

# BOOTH CLEANING

BOOTH CLEANING IS \$35.00 PER 8' X 10' OR  
10' X 10' BOOTH PER DAY FOR ADVANCE ORDERS

SHOW SITE ORDERS FOR BOOTH CLEANING IS  
\$45.00 PER 8' X 10' OR 10' X 10' BOOTH PER DAY

PLEASE FILL OUT THE FORM BELOW  
AND FAX OR E-MAIL  
REMEMBER SEPTEMBER 27, 2011  
IS THE CUT-OFF DATE FOR ADVANCE ORDERS

COMPANY NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
CITY/STATE/ZIP: \_\_\_\_\_  
SHOW CONTACT: \_\_\_\_\_  
CONTACT CELL #: \_\_\_\_\_  
BOOTH #: \_\_\_\_\_  
DATES TO BE CLEANED:

TOTAL YOUR ORDER HERE  
THE NUMBER OF 8' X 10'  
OR 10' X 10' BOOTHS-----  
ADVANCE ORDERS \$35.00 ON SITE ORDERS \$45.00-----X  
NUMBER OF DAYS-----x  
TOTAL----- = \$

NASH EVENTS  
1020 BATAVIA FARM ROAD  
BALTIMORE, MARYLAND 21237  
FAX: 410-573-9069  
E-MAIL: nashevents1@gmail.com

# **42ND ANNUAL UNITED STATES SAILBOAT SHOW**

## **(INBOUND SHIPPING RATES)**

**RECEIVING FREIGHT START DATE SEPTEMBER 7, 2011  
THROUGH SEPTEMBER 30, 2011**

**CUT OFF DATE SEPTEMBER 27, 2011**

**INBOUND SHIPPING:** RATES INCLUDE ALL LABOR AND EQUIPMENT TO UNLOAD YOUR FREIGHT AT OUR WAREHOUSE. PROVIDING STORAGE FOR UP TO 20 DAYS PRIOR TO YOUR SHOW. WE WILL DELIVER YOUR FREIGHT DIRECTLY TO YOUR BOOTH & HANDLE YOUR EMPTY CONTAINERS. UPON COMPLETION OF THE SHOW WE WILL RETURN YOUR EMPTY CONTAINERS TO YOUR BOOTH. WHEN CONTAINERS ARE READY FOR SHIPPING WE WILL PICK THEM UP, RETURN THEM TO OUR WAREHOUSE & SHIP THEM VIA YOUR CARRIER.

**IMPORTANT: REDUCE YOUR FREIGHT BILL, SHIP ALL YOUR FREIGHT AT ONE TIME AS EACH SHIPMENT IS BASED ON A 200 POUND MINIMUM.**

WAREHOUSE RATES ARE \$85.00 PER 100 LBS WITH A 200 POUND MINIMUM.

SHIPPING ADDRESS:

NASH EVENTS  
1020 BATAVIA FARM ROAD  
BALTIMORE, MARYLAND 21237

NASH EVENTS  
1020 BATAVIA FARM ROAD  
BALTIMORE, MARYLAND 21237  
FAX: 410573-9069  
E-MAIL: nashevents1@gmail.com

# 42ND ANNUAL UNITED STATES SAILBOAT SHOW

## (INBOUND SHIPPING CONFIRMATION)

RECEIVING FREIGHT START DATE SEPTEMBER 7, 2011  
AND ENDS ON SEPTEMBER 30, 2011

CUT OFF DATE SEPTEMBER 27, 2011  
AFTER THIS DATE THERE IS A LATE FEE OF 30%

PLEASE FILL OUT THIS FORM SO THAT WE CAN ANTICIPATE YOUR INBOUND SHIPPING

APPROX. SHIP DATE
APPROX. ARRIVAL DATE
APPROX. NUMBER OF PIECES:
APPROX. WEIGHT:
SHIPPING CARRIER:
THEIR PHONE NUMBER:
YOUR BOOTH NUMBER:
YOUR REPS. NAME:
YOUR REPS. CELL NUMBER:

WILL YOUR FREIGHT NEED SPECIAL HANDLING (I.E. FORKLIFT) YES OR NO
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**IMPORTANT:** SHIP ALL PIECES AT ONE TIME TO **SAVE MONEY**

SHIPPING ADDRESS:

NASH EVENTS  
1020 BATAVIA FARM ROAD  
BALTIMORE, MARYLAND 21237

**ADVANCE WAREHOUSE**

**EXHIBITOR SHIPPING LABELS**

CUT OFF DATE SEPTEMBER 27, 2011

PLEASE FILL OUT THE FOLLOWING FORM AND ATTACH ONE ON EACH OF YOUR PACKAGES TO BE SHIPPED TO US. THIS WILL ENSURE THAT YOUR FREIGHT WILL BE PROPERLY DELIVERED.

**FROM: Company Name:**

**Address:**

**City, State & Zip:**

**Contact:**

**To: NASH EVENTS  
1020 BATAVIA FARM ROAD  
Baltimore, MD 21237**

**Attn: Receiving (42ND UNITED STATES SAILBOAT SHOW)**

**HOURS 9:00 A.M. TO 4:00 P.M. MON/FRI    PHONE:**

Piece \_\_\_ OF \_\_\_

BOOTH #

Package Weight: \_\_\_\_\_

↑ **ADVANCE WAREHOUSE LABELS** ↓

**FROM: Company Name:**

**Address:**

**City, State & Zip:**

**Contact:**

**To: NASH EVENTS  
1020 BATAVIA FARM ROAD  
Baltimore, MD 21237**

**Attn: Receiving (42ND UNITED STATES SAILBOAT SHOW)**

**HOURS 9:00 A.M. TO 4:00 P.M. MON/FRI    PHONE:**

Piece \_\_\_ OF \_\_\_

BOOTH #

Package Weight: \_\_\_\_\_

**"REDUCE YOUR FREIGHT COSTS"**

BY SENDING YOUR PACKAGES TOGETHER INSTEAD OF SEPERATELY, YOU CAN GREATLY REDUCE YOUR SHIPPING COSTS, AS EACH SHIPMENT IS BASED ON A 200 LB MINIMUM.

**SHIPMENTS SENT TO SHOW SITE BEFORE  
OCTOBER 4, 2011 WILL BE REFUSED**

SHIPPING STARTS FROM SEPTEMBER 7, 2011 THROUGH SEPTEMBER 30, 2011

SHIPMENTS RECEIVED AFTER THE CUT-OFF DATE SEPTEMBER 27, 2011 WILL BE CHARGED 30% LATE FEE

**MAKE ADDITIONAL COPIES FOR EACH PIECE SHIPPED**

NASH EVENTS  
1020 BATAVIA FARM ROAD  
BALTIMORE, MARYLAND 21237  
FAX: 410-573-9069  
E-MAIL: nashevents1@gmail.com

# **42ND ANNUAL UNITED STATES SAILBOAT SHOW**

## **(ON-SITE SHIPPING RATES)**

**INBOUND SHIPPING:** RATES INCLUDE ALL LABOR AND EQUIPMENT TO UNLOAD YOUR FREIGHT FROM YOUR CARRIER, TAKE YOUR FREIGHT TO YOUR BOOTH AND UNLOAD IT. AFTER YOU HAVE UNPACKED IT IF NEEDED WE WILL COME PICK UP YOUR EMPTIES (UPON YOUR REQUEST) AND AT SHOWS END BRING THEM BACK TO YOUR BOOTH. ONCE YOU HAVE THEM REPACKED AND LABELED AND YOUR CARRIER HAS ARRIVED WE WILL LOAD THEM BACK INTO YOUR CARRIERS TRUCK.

**IMPORTANT: REDUCE YOUR FREIGHT BILL, SHIP ALL YOUR FREIGHT AT ONE TIME AS EACH SHIPMENT IS BASED ON A 200 POUND MINIMUM.**

RATES ARE \$70.00 PER 100 LBS WITH A 200 POUND MINIMUM.

USING UPS, FED X OR ETC. THERE IS A CHARGE OF \$10.00 PER PACKAGE. THIS SERVICE IS FOR US TO RECEIVE THE PACKAGES THEN DELIVER THEM TO YOUR BOOTH. IF USING THIS SERVICE PLEASE FILL OUT A METHOD OF PAYMENT FORM. THIS WILL LET US KNOW TO KEEP AN EYE OUT FOR IT.

# EXHIBITOR SHOW SITE SHIPPING LABELS

PLEASE FILL OUT THE FOLLOWING FORM AND ATTACH ONE ON EACH OF YOUR PACKAGES TO BE SHIPPED TO THE SHOW. THIS WILL ENSURE THAT YOUR FREIGHT WILL BE PROPERLY DELIVERED.

**FROM: Company Name:**

**Address:**

**City, State & Zip:**

**Contact:**

**To: U.S. SAILBOAT SHOW  
1 DOCK STREET  
ANNAPOLIS, MD 21401  
C/O NASH EVENTS**

Piece \_\_\_ OF \_\_\_

BOOTH #

Package Weight: \_\_\_\_\_

↑ ADVANCE WAREHOUSE LABELS ↓

**FROM: Company Name:**

**Address:**

**City, State & Zip:**

**Contact:**

**To: U.S. SAILBOAT SHOW  
1 DOCK STREET  
ANNAPOLIS, MD 21401  
C/O NASH EVENTS**

Piece \_\_\_ OF \_\_\_

BOOTH #

Package Weight: \_\_\_\_\_

## "REDUCE YOUR FREIGHT COSTS"

BY SENDING YOUR PACKAGES TOGETHER INSTEAD OF SEPERATELY, YOU CAN GREATLY REDUCE YOUR SHIPPING COSTS, AS EACH SHIPMENT IS BASED ON A 200 LB MINIMUM.

**SHIPMENTS SENT TO SHOW SITE BEFORE  
OCTOBER 4, 2011 WILL BE REFUSED**

**MAKE ADDITIONAL COPIES FOR EACH PIECE SHIPPED**

REMEMBER USE THESE ON SITE SHIPPING LABELS FOR DELIVERIES FROM UPS, FEX OR ETC. ALSO

NASH EVENTS  
2444 SOLOMONS ISLAND RD SUITE 210  
ANNAPOLIS, MD 21401  
FAX: 410-573-9069  
EMAIL: nashevents1@gmail.com

## **FORKLIFT SERVICES including MATERIAL HANDLING and BOATS ON TRAILERS**

THIS SERVICE IS FOR EXHIBITORS WHO DESIRE HELP UNLOADING OR LOADING THEIR VEHICLE WITH THE ASSISTANCE OF A FORKLIFT AND FOR THOSE NEEDING ASSISTANCE POSITIONING A BOAT ON A TRAILER.

THIS SERVICE MAY BE ARRANGED IN ADVANCE, OR AT THE SHOW. THE COST IS \$90.00 PER HOUR, WITH A ONE HOUR MINIMUM. EMPTY CRATE STORAGE OR HANDLING IS NOT AVAILABLE WITH THIS SERVICE. RATES DO NOT INCLUDE DELIVERY TO BOOTHS ON FLOATING DOCKS.

PLEASE FILL OUT THE FOLLOWING FORM SO WE MAY ANTICIPATE YOUR NEEDS.

DATE TO EXPECT YOUR SHOW SITE FREIGHT/TRAILER \_\_ / \_\_ / 2011

### **PLEASE SELECT THE APPROPRIATE ANSWER**

UNLOADING OF YOUR FREIGHT: YES OR NO  
APPROX. NUMBER OF PIECES \_\_\_\_\_

LOADING OF YOUR FREIGHT YES OR NO  
APPROX. NUMBER OF PIECES \_\_\_\_\_

BOAT ON TRAILER: YES OR NO.  
NUMBER OF BOATS/TRAILERS \_\_\_\_\_

NASH EVENTS  
PHONE: 443-926-2579  
FAX: 410-573-9069  
EMAIL: NASHEVENTS1@GMAIL.COM

**ORDER RECAP**  
**42<sup>ND</sup> ANNUAL UNITED STATES SAILBOAT SHOW**  
**OCTOBER 6 THROUGH 10, 2011**

**ORDER CUT OFF DATE SEPTEMBER 27, 2011**

THIS FORM ALONG WITH THE METHOD OF PAYMENT FORM MUST BE COMPLETED AND SENT TO NASH EVENTS WITH YOUR ORDER FORMS. FULL PAYMENT MUST ACCOMPANY ALL ORDERS OR THEY WILL NOT BE PROCESSED. TO BENEFIT FROM OUR DISCOUNT PRICING, ORDERS MUST BE RECEIVED BY THE CUT OFF DATE OR YOU WILL BE CHARGED FLOOR PRICES AT SHOW SITE.

PLEASE TOTAL YOUR ORDER BELOW:

*FURNITURE ORDER FROM TOTAL-----
+SHIPPING FORM-----
*CARPET & BOOTH CLEANING RENTAL FORM-----
*FLORAL RENTAL FORM-----
+LABOR ORDER FORM-----
+MATERIAL HANDLING FORM-----
TOTAL DUE-----

\*TAXABLE ITEM... PLEASE CALCULATE MD TAX (6%) ON APPROPRIATE ORDER FORMS.

+ THESE MIGHT BE CHANGED DUE TO TIMES BEING MORE OR LESS

**PLEASE NOTE:**

CANCELLATIONS OR CHARGES: ITEMS ORDERED BUT SUBSEQUENTLY EXCHANGED AT THE SHOW WILL BE CHARGED 50% OF THE ORIGINAL PRICE. ITEMS CANCELED AT THE SHOW WILL NOT BE CREDITED.

COMPANY NAME: \_\_\_\_\_

ORDERED BY: \_\_\_\_\_

PHONE: \_\_\_\_\_

FAX #: \_\_\_\_\_ DATE: \_\_\_\_\_